WEEKLY TEA MARKET REPORT SALE NO: 41 - 18TH OCTOBER 2021

ORDER OF SALE

LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA /Premium	High & Medium/Off Grade/Dust
	Leafy/LG Small Leaf/BOPIA

1. Eastern Brokers Ltd Asia Siyaka Commodities PLC Bartleet Produce Marketing (Pvt) Ltd
2. Ceylon Tea Brokers PLC John Keells PLC Lanka Commodity Brokers (Pvt) Ltd
3. Forbes 6. Walker Tea Prokers (Pvt) Ltd. Ceylon Tea Prokers PLC

Forbes & Walker Tea Brokers (Pvt) Ltd
 Bartleet Produce Marketing (Pvt) Ltd
 Asia Sivaka Commodities PLC
 Bartleet Produce Marketing (Pvt) Ltd
 Bartleet Produce Marketing (Pvt) Ltd
 John Keells PLC

5. Asia Siyaka Commodities PLC
 6. John Keells PLC
 Forbes & Walker Tea Brokers (Pvt) Ltd
 Asia Siyaka Commodities PLC

7. Lanka Commodity Brokers (Pvt) Ltd Mercantile Produce Brokers (Pvt) Ltd Mercantile Produce Brokers (Pvt) Ltd

8. Mercantile Produce Brokers (Pvt) Ltd Lanka Commodity Brokers (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

At this week's sale 8,438 lots totalling 4,291,774 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	526	597,847
Main Sale - High & Medium	1,098	512,297
Low Grown - Leafy	1,677	658,678
Low Grown - Semi Leafy	1,216	516,098
Low Grown - Tippy	1,622	775,512
Premium Flowery	343	54,616
Off Grades	1,585	816,486
Dust	371	360,240
TOTAL	8,438	4,291,774
Re - Prints	61	42,719

Buyers Prompt: 25/10/2021 Sellers Prompt: 26/10/2021

QUALITY

Overall, fairly similar to last.

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COMMENTS

This week's auction was a one-day restricted sale with a total volume of 4.3 M/Kgs on offer. Select Best varieties of tea in al categories continued to sell well, whilst there was less demand in general perhaps due to the intervening holidays.

Ex-Estate offerings totalled 0.6 M/Kgs vis-à-vis 0.75 M/Kgs on offer the previous week. Strong demand for the better teas, whilst the others were irregular.

Best Western - Improved BOP's were firm and dearer following special inquiry, whilst the prices for the others tend to fluctuate following quality. Corresponding BOPF's were firm and at times, lower following quality. In the Below Bes category, a selection of improved BOP's gained Rs. 20 per kg and more following special inquiry, whilst the others were firm and at times, easier particularly for the lighter/thinner liquoring varieties. Corresponding BOPF's - Improved coloury sorts gained Rs. 20 per kg and more, whilst the others were firm and at times, lower by a similar margin. At the lower end of the market, BOP's declined by Rs. 20 per kg and more for the poorest on offer, whilst the corresponding BOPF's were irregular and barely steady. Nuwara Eliya - BOP's continued to sell around last week's levels, whilst the corresponding BOPF's continued to be neglected. Uda Pussellawas' were barely steady. Uva - BOP/BOPF's were firm and Rs. 10-20 pe kg lower.

High and Mid Grown CTC's had hardly any offerings of BP1's, whilst the PF1's were firm and Rs. 10-20 per kg lowe particularly for the Best available High Growns. Corresponding Low Grown types were on average, Rs. 10 per kg lower fo the PF1 grade.

Low Growns comprised of 1.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. A selection of well-made teas met with fair demand, whilst the others were irregular and easier.

In the Leafy catalogues, Select Best BOP1/OP1's maintained, whilst the others and poorer sorts were barely steady. Bette OP/OPA's declined substantially due to a lack of suitable interest, whilst a few improved Below Best varieties maintained Others and poorer sorts were barely steady. A few Select Best together with a range of improved Below Best PEK/PEK1's maintained, whilst the others and poorer sorts declined substantially.

In the Tippy catalogues, well-made FBOP/FFI's were firm to selectively dearer, whilst the cleaner secondaries and cleane teas at the bottom appreciated. Balance were firm.

In the Premium catalogues, Very Tippy teas continued to attract good demand. Best firm. Balance were easier.

Auction offerings bounced back to 6.5 M/Kgs next week and the Auction is scheduled for Tuesday, 26 and Wednesday 27 October 2021.

SRI LANKA TEA PRODUCTION - SEPTEMBER 2021

SEPTEMBER 2021/2020/2019

* Sri Lanka tea production for the month of September 2021 totalled 22.56 M/kgs, showing an increase of 0.53 M/kgs vis-à-vis 22.03 M/kgs of September 2020. Medium and Low elevations have shown an increase, whilst the High Growns recorded a marginal decline over the corresponding month of 2020.

* When compared to 21.92 M/kgs of September 2019, September 2021 shows an increase of 0.64 M/Kgs (Refer table below).

ELEVATION	TOTAL	TOTAL TOTAL		2020)	TOTAL	(2021-2019)		
	2021	2020	Variance (Mkg)	%	2019	Variance	%	
HIGH	3,980,906.00	4,124,042.00	-0.14	-3.47%	3,808,344.00	0.17	4.53%	
MEDIUM	3,560,430.00	3,376,924.00	0.18	5.43%	3,201,153.00	0.36	11.22%	
LOW	14,782,095.00	14,336,411.00	0.45	3.11%	14,764,038.00	0.02	0.12%	
GREEN TEA	240,592.00	199,752.00	0.04	20.45%	144,488.00	0.10	66.51%	
TOTAL	22.564.023.00	22.037.129.00	0.53	2.39%	21.918.023.00	0.65	2.950	

JANUARY-SEPTEMBER 2021/2020/2019

* January-September 2021 cumulative production totalled 234.43 M/kgs, recording a gain of 32.99 M/kgs vis-à-vis 201.44 M/kgs of January-September 2020. On a cumulative basis, all elevations have shown substantial gains over the corresponding period of 2020.

* When compared to 232.94 M/kgs of January-September 2019, cumulative production of 2021 shows a marginal increas of 1.49 M/kgs. On a cumulative basis, High and Medium elevations have shown gains with the Low Growns showing a decrease over the corresponding period of 2019 (Refer table below).

ELEVATION	TOTAL		(2021-	2020)	IOTAL	(2021-	2019)
	2021	2020	Variance (Mkg)	9/0	2019	Variance	9/6
HIGH	50,571,282.00	44,923,601.00	5.65	12.57%	47,627,758.00	2.94	6.18%
MEDIUM	39,526,789.00	33,692,165.00	5.83	17.32%	35,840,951.00	3.69	10.28%
LOW	142,344,917.00	121,419,318.00	20.93	17.23%	147,371,494.00		-3.41%
GREEN TEA	1,987,196.00	1,402,888.00	0.58	41.65%	2,097,115.00		-5.24%
TOTAL	234,430,184.00	201,437,972.00	32.99	16.38%	232,937,319.00	1.49	0.64%

(See more details on Page No. 10)

SRI LANKA TEA EXPORTS - SEPTEMBER 2021

SEPTEMBER 2021/2020

* Tea Exports for the month of September 2021 totalled 23.42 M/kgs, showing a decrease of 0.73 M/kgs vis-à-vis 24.15 M/kgs of September 2020.

* Packeted Tea category has shown a marginal increase, whilst Bulk Tea and Tea Bags have shown a decrease when compared to the corresponding period of 2020.

* FOB value of Rs. 897.84 records an increase of Rs. 24.57 compared to Rs. 873.27 of September 2020. Although, tota Rupee FOB value has increased in 2021, in USD terms it reflects a lower value (Refer table below).

	Quantity			Approx. FOB per kg (Rs.)			Approx. FOB per kg (USD)		
	2021	2020	Variance	2021	2020	Variance	2021	2020	Variance
Tea In Bulk	10,526,720	10,872,405	-345,685	751.54	751.93	-0.39	3.79	4.10	-0.31
Tea Packets	10,696,933	10,619,751	77,182	847.11	832.39	14.71	4.27	4.54	
Tea Bags	1,620,615	2,072,046	-451,431	1,719.47	1,407.00	312.47	8.67	7.67	1.00
Instant	176,688	234,317		1,782.94	1,325.99	456.95	8.99	7.23	1.76
Green Tea	402,546	354,617	47,928	2,375.72	2,400.17	-24.45	11.98	13.08	-1.10
Grand Total	23,423,502	24,153,137	-729,635	897.84	873.27	24.57	4.53	4.76	-0.23

Source - Sri Lanka Customs/Oanda Exchange Rates

JANUARY-SEPTEMBER 2021/2020

* January-September 2021 cumulative exports totalled 211.64 M/kgs, showing an increase of 13.34 M/kgs vis-à-vis 198.30 M/kgs of January-September 2020.

t All main categories of exports (Bulk Tea, Tea Bags and Packeted Tea) have shown an increase compared to the corresponding period of 2020.

* FOB value of Rs. 922.79 records an increase of Rs. 62.71 compared to Rs. 860.08 of January-September 2020.

* Total Rupee FOB value has increased substantially in 2021, in USD terms it reflects a marginal increase.

* Tea in bulk FOB value shows a marginal negative variance in USD terms when compared to the corresponding period of 2020 (Refer table below).

		Quantity		Арр	rox. FOB	per kg	App	Approx. FOB po (USD)	
	2021	2020	Variance	2021	2020	Variance	2021	2020	Variance
Tea In Bulk	94,489,148	89,013,612	5,475,536	781.78	748.68	33.10	4.00	4.08	-0.08
Tea Packets	93,425,903	87,719,463	5,706,440	868.67	814.28	54.39	4.44	4.43	0.01
Tea Bags	18,138,757	16,429,046	1,709,710	1,588.63	1,424.34	164.30	8.12	7.76	0.36
Instant	2,206,276	2,014,098	192,178	1,757.63	1,403.56	354.07	8.99	7.64	1.34
Green Tea	3,379,257	3,119,611	259,647	2,242.97	2,003.95	239.03	11.47	10.91	0.55
Grand Total	211,639,341	198,295,830	13,343,512	922.79	860.08	62.71	4.72	4.68	0.03

Source - Sri Lanka Customs/Oanda Exchange Rates

Iraq has emerged as the No. 1 major importer of Ceylon Tea following an increase of 14% in January-September 2021. Turkey has moved down to the No. 2 position with a decline in imports (16% YoY) followed by Russia. The U.A.E. has moved up to the 4th position having increased imports significantly (181% YoY). Iran, which has moved down by a position to the 5th, records a decrease (8% YoY) in imports during January-September 2021. Other notable importers are China, Libya, Azerbaijan and Syria. Meanwhile, destinations such as Saudi Arabia and Chile have recorded a decrease in imports during the period under review. It is noteworthy that imports to China and Libya have increased significantly YoY - 19% and 48% respectively (See more details on Page No. 9).

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MARKET

Strong demand for the better teas, whilst the others were irregular

HIGH GROWN TEAS

BOP

Best Western's - Improved teas were firm and dearer following special inquiry, whilst the prices for the others tend to fluctuate following quality. In the Below Best category, a selection of improved teas gained Rs. 20 per kg and more following special inquiry, whilst the others were firm and at times, easier. Teas at the lower end of the market declined by Rs. 20 per kg and more for the poorest on offer. Nuwara Eliya's continued to sell around last levels. Uda Pussellawa's were irregular and easier. Uva's were firm and Rs. 10-20 per kg lower following quality.

BOPF

Best Western's were mostly firm and at times, lower following quality. In the Below Best category, improved coloury sorts gained Rs. 20 per kg and more, whilst the others were firm and at times, lower by a similar margin. At the lower end, prices were irregular and barely steady. Nuwara Eliya's had hardly any interest and were mostly unsold. Uda Pussellawa's were irregular and barely steady. Uva's - Better teas were firm, whilst the others were Rs. 10-20 per kg lower.

OP/OPA

Best and Below Best OP/OPA's firm to dearer whilst teas at the lower end were dearer Rs. 10-20 per kg.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregular. Well made Orthodox leafy PEK/PEK1's firm on last whilst others were firm. Better Rotovane PEK's sold at last levels. Others were irregularly dearer.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregularly dearer. Well-made Orthodox leafy FBOP/FF1's were dearer Rs. 10-20 per kg whilst others at the lower end were dearer Rs. 10 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	<u>BC</u>	<u>)PF</u>	<u>PEKOF</u>	Z / FBOP	2	<u>P</u>
Sale Date	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>
Best Westerns	680 - 850	680 - 1020	690 - 780	680 - 790	620 - 870	660 - 830	630 - 740	600 - 660
Below Best Westerns	610 - 670	600 - 670	600 - 680	600 - 670	480 - 600	520 - 640	460 - 620	440 - 580
Plainer Westerns	510 - 600	530 - 590	490 - 590	550 - 570	360 - 460	400 - 500	380 - 440	400 - 420
Nuwara Eliyas	640 - 780	620 - 720	N/A	N/A	540 - 720	580 - 750	N/A	550
Brighter Udapussellawas	520 - 620	520 - 610	560 - 610	530 - 610	640 - 860	700 - 820	560 - 630	500 - 540
Other Udapussellawas	430 - 500	400 - 470	540 - 550	N/A	380 - 620	400 - 680	360 - 540	380 - 480
Best Uvas	540 - 610	550 - 600	550 - 640	570 - 620	660 - 980	680 - 920	580 - 670	620 - 740
Other Uvas	480 - 530	480 - 500	450 - 500	500 - 560	360 - 640	380 - 660	380 - 560	420 - 600

MEDIUM GROWN TEAS

BOP Teas in the higher price bracket were Rs. 20-30 per kg lower following quality, whilst the

others were irregular.

BOPF Better teas - hardly any offerings, whilst the poorer sorts were Rs. 10-20 dearer.

OP/OPABest and Below Best OP/OPA's were dearer Rs. 10-20 per kg whilst teas at the lower end were

dearer Rs. 10 per kg.

<u>PEKOE/PEKOE1</u> Well made PEK/PEK1's were firm on last whilst others together with the teas at the lower end

though irregular were firm.

FBOP/FBOPF1 Well made FBOP's irregular following quality whilst others were dearer Rs. 10-20 per kg and

more at times. Select best FF1's though irregular were firm. Others, in general, were dearer

Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	<u>BC</u>	<u>)PF</u>	PEKOE	E / FBOP	<u>C</u>	<u>)P</u>	
Sale Date	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	
Good Mediums	730 - 830	650 - 830	N/A	N/A	760 - 1000	800 - 1160	550 - 650	580 - 700	
Other Mediums	410 - 490	440 - 450	450 - 480	440 - 450	380 - 740	410 - 780	360 - 540	380 - 560	

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UNORTHODOX TEAS

HIGH GROWN BP1s - Hardly any offerings. PF1s - Best available were Rs. 10-20 per kg lower, whilst the

other coloury sorts were firm and Rs. 10-20 per kg dearer.

MEDIUM GROWN BP1s - Hardly any offerings. PF1s - Firm around last week's levels.

LOW GROWN BP1s - Firm around last week's levels. PF1s - Firm and Rs. 10 per kg lower, on average.

QUOTATIONS IN (Rs/kg)	<u>B</u>	<u>P 1</u>	<u>PF 1</u>			
Sale Date	<u>11/12 OCT</u>	<u>18/OCT</u>	<u>11/12 OCT</u>	<u>18/OCT</u>		
High Grown	430 - 540	440 - 570	490 - 630	550 - 610		
Medium Grown	380 - 530	450 - 470	380 - 610	470 - 590		
Low Grown	450 - 680	570 - 730	650 - 750	600 - 730		

OFF GRADES

FGS1/FGS Best varieties were dearer by Rs. 20-30 per kg. Below Best and poorer sorts were firm on last

levels. Low Growns - Best varieties were firm, whilst the Below Best and poorer sorts were

firm to selectively dearer following quality. CTC's, in general, were irregular.

BROKENSBM's - Best varieties gained Rs. 10-20 per kg, whilst the Below Best and poorer sorts were

firm on last levels. BP's, in general, were irregular.

BOP1A The Best varieties maintained. Bold types met with less demand. Below Best varieties were

irregular. Poorer sorts were firm to selectively dearer by Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u> IUM</u>	LC	<u>)W</u>
Sale Date	<u>11/12 OCT</u>	<u>18/OCT</u>	<u>11/12 OCT</u>	<u>18/OCT</u>	<u>11/12 OCT</u>	<u>18/OCT</u>
Better Fannings (Orthodox)	490 - 590	500 - 630	480 - 550	470 - 560	470 - 580	470 - 490
Better Fannings (CTC)	N/A	N/A	470	460	510	570
Other Fannings (Orthodox)	340 - 390	340 - 390	340 - 390	340 - 390	340 - 380	340 - 390
Other Fannings (CTC)	N/A	N/A	N/A	390	300 - 350	300 - 360
Good Brokens	450 - 690	460 - 560	440 - 600	450 - 610	460 - 700	460 - 680
Other Brokens	340 - 400	340 - 390	350 - 390	340 - 390	340 - 390	340 - 390
Better BOP1As	410 - 470	410 - 470	430 - 490	430 - 520	430 - 750	430 - 590
Other BOP1As	370 - 400	360 - 400	370 - 420	370 - 420	350 - 420	345 - 420

DUSTS

DUST1

The Dust1's in the select Best category in the Western sector were firm to easier by Rs. 20-30 per kg. Best and Below Best Dust1's were met with irregular demand where certain invoices sold at last levels, whilst the remaining declined by Rs. 15-20 per kg. Poorer sorts continue to hold firm, whilst Best Low Grown Dust1's and others were firm to dearer by Rs. 10-20 per kg following improved demand on lower volume on offer. Best High & Medium grown CTC's continued to attract improved demand with price levels appreciating by Rs. 20-30 per kg or more on selected invoices. Poorer sorts declined Rs. 15-20 per kg. Best Low grown CTC's were also firm to dearer by Rs. 30-40 per kg.

DUST

Clean secondaries were firm to irregularly lower by Rs. 20-30 per kg, whilst others and poorer sorts held firm. Low Grown varieties were firm to dearer and gained by 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>DIUM</u>	LOW	
Sale Date	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>
Better Primary Dust (Orthodox)	650-1020	660-1020	520 - 680	530 - 690	500 - 630	520 - 610
Better Primary Dust (CTC) P. Dust	540 - 690	520 - 630	530 - 660	540 - 680	480 - 690	520 - 820
Below Best Primary Dust (Orthodox)	490 - 640	500 - 650	440 - 510	450 - 520	400 - 490	410 - 510
Other Primary Dust (CTC) P. Dust	520 - 540	460 - 510	440 - 520	450 - 530	400 - 470	340 - 510
Other Primary Dust (Orthodox)	320 - 480	350 - 490	305 - 430	320 - 440	320 - 390	305 - 400
Better Secondary Dust	470 - 630	480 - 630	370 - 440	380 - 470	410 - 500	440 - 570
Other Secondary Dust	300 - 460	320 - 470	305 - 360	305 - 370	290 - 400	310 - 430

* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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LOW GROWN TEAS

FBOP/FBOP1 Well-made FBOP's firm to selectively dearer, whilst improved Below Best and cleaner teas at the

bottom appreciated. Balance were firm on last. FBOP1's in general were firm.

BOP Select Best BOP's were firm to selectively dearer. Balance together with Best sold around last

levels. However, Below Best and cleaner teas at the bottom appreciated. Balance were firm.

<u>BOP1</u> Select Best BOP1's in general were fully firm to dearer, while others and poorer sorts

maintained.

OP1 A few select Best OP1's maintained, while others together with the teas in the Below Best

category declined. Teas at the lower end maintained.

<u>OP</u> Select Best OP's together with Below Best varieties were irregular and mostly easier. Others and

poorer sorts too declined.

OPA Select Best OPA's together with Below Best varieties declined substantially, while poorer sorts

maintained.

PEKOE A few Select Best/Improved Below Best PEK/PEK1's maintained, while others and mixed

varieties declined.

BOPF Few select Best BOPF appreciated. Balance sold around last levels.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best sold around last levels. Balance eased.

Select Best FF1's were firm, whilst Best, cleaner Below Best together with cleaner teas at the

 $bottom\ appreciated.\ Balance\ were\ firm\ on\ last.$

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BE	<u>ST</u>	BELOV	W BEST	OTI	<u>IERS</u>
Sale Date	<u>11/12 OCT</u>	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>	11/12 OCT	<u>18/OCT</u>
FBOP 1	850 - 900	840 - 900	680 - 750	670 - 750	500 - 580	520 - 570	400 - 470	400 - 470
FBOP	880-1000	870-1000	780 - 860	780 - 860	680 - 750	680 - 740	400 - 520	400 - 550
BOP 1	1000-1550	1000-1700	980-1000	980-1000	970 - 980	970 - 980	630 - 730	630 - 730
BOP	900 - 960	900 - 980	750 - 800	750 - 810	560 - 660	560 - 670	400 - 470	400 - 480
BOPF	680 - 750	680 - 750	500 - 550	500 - 550	400 - 430	400 - 430	350 - 380	360 - 380
FBOPF (TIPPY)/FBOPF SP	2700-3000	2600-3000	1300-1500	1200-1300	800 - 920	770 - 850	650 - 770	650 - 720
FBOPF 1	880 - 920	870 - 920	780 - 840	780 - 840	560 - 680	550 - 680	400 - 470	400 - 480
FBOPF	1200-1350	1200-1350	870 - 950	880 - 950	570 - 650	560 - 650	400 - 520	400 - 520
OP 1	1000-1750	1000-1600	980-1000	980-1000	940 - 970	940 - 970	580 - 720	580 - 720
OP	790 - 860	780 - 820	770 - 780	760 - 770	740 - 750	730 - 740	520 - 610	510 - 600
OPA	800-1020	800-1040	700 - 800	690 - 790	600 - 690	590 - 680	360 - 600	350 - 590
PEKOE	900-1650	900-1700	800 - 850	800 - 840	640 - 740	630 - 730	490 - 590	480 - 580
PEK 1	900-1450	900-1550	800 - 850	800 - 840	670 - 790	680 - 780	630 - 690	620 - 680

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TOP PRICES IN (RS/KGS) - SALE OF 18TH OCTOBER 2021 WESTERN MEDIUM UVA MEDIUM 830.00 790.00 Harangalla BOP a, Demodera 'S' BOP BOPSp 800.00 BOPSp 810.00 Doombagastalawa <u>a</u> Halpewatte Uva BOPF/BOPFSp BOPF/BOPFSp 780.00 Ancoombra 660.00 Dickwella BOP1 (a) 850.00 BOP1 940.00 Harangalla Dickwella (a) FBOP/FBOP1 1,000.00 Glen Alpin FBOP/FBOP1 870.00 Craighead (a) Doombagastalawa FBOP/FBOP1 960.00 Telbedde FBOP/FBOP1 840.00 (a) (a) FBOPF/FBOPF1 870.00 Telbedde FBOPF/FBOPF1 830.00 Harangalla (a) (a) Craighead FBOPF/FBOPF1 860.00 Shawlands OP/OPA 700.00 (a) (a) Doombagastalawa FBOPF/FBOPF1 860.00 Glen Alpin OP1 820.00 (a) Dartry Valley FBOPF/FBOPF1 860.00 Dickwella PEK/PEK1 850.00 Craighead OP/OPA (a) 700.00 Sarnia Plaiderie PEK/PEK1 (a) 820.00 Cooroondoowatte OP/OPA 700.00(a) UVA HIGH OP1 Craighead (a) 1,020.00 BOP 770.00 Aislaby PEK/PEK1 New Fernland 1,160.00 **BOPSp** 710.00 Craig WESTERN HIGH BOPF/BOPFSp Spring Valley 640.00 BOP 1,020.00 Bandaraeliya BOPF/BOPFSp 620.00 Somerset a, 830.00 Ingestre BOP Glenanore BOP1 980.00 (a) (a) BOP FBOP/FBOP1 Alton 810.00 Aislaby (a) 920.00 (a) BOPSp Bearwell 740.00 Glenanore FBOPF/FBOPF1 840.00 (a) FBOPF/FBOPF1 BOPF/BOPFSp Gouravilla 790.00 Aislaby (a) 830.00 BOPF/BOPFSp 780.00 740.00 Gouravilla (a) Glenanore OP/OPA (a) BOPF/BOPFSp 780.00 Norwood Glenanore 820.00 (a) BOPF/BOPFSp 770.00 PEK/PEK1 (a) 870.00 Bearwell (a) Glentilt BOPF/BOPFSp 770.00 UNORTHODOX HIGH BOP1 980.00 Bambrakelly (a) PF1 590.00 Florence CTC (a) Glenloch FBOP/FBOP1 750.00 a, Ulugedara CTC 570.00 BP1 FBOP/FBOP1 750.00 Inverness FBOPF/FBOPF1 830.00 UNORTHODOX MEDIUM Glenloch (a) Bogahawatte FBOPF/FBOPF1 830.00 Delta CTC 590.00 Strathdon CTC Bambrakelly FBOPF/FBOPF1 790.00 BP1 470.00 a, Frotoft Super FBOPF/FBOPF1 790.00 Donside CTC 460.00 **BPS** (a) Bambrakelly OP/OPA (a) 660.00 UNORTHODOX LOW Inverness OP/OPA 660.00 New Galabode CTC Sup PF1 730.00 (a) Glenloch OP/OPA (a) 640.00 Ceciliyan CTC 730.00 Inverness OP1 750.00 BP1 (a) 730.00 Ceciliyan CTC PEK/PEK1 Frotoft Super 830.00 PREMIUM FLOWERY **NUWARA ELIYAS** FBOPFSp 3 300 00 New Galagawa Lovers Leap 720.00 Lions **FBOPFEXSp** 3.000.00 FBOP/FBOP1 Kenmare 750.00 KDU Super FBOPFEXSp1 3.200.00 FBOP/FBOP1 720.00 Court Lodge (a) Court Lodge 550.00 DUSTS (a) 720.00 Mattakelle DUST1 1,020.00 Mahagastotte PEK/PEK1 (a) **PDUST** Ceciliyan CTC (a) 820.00 UDAPUSSELLAWAS OFF GRADES BOP 600 00 Kirklees FGS/FGS1 Moolova BOP 600.00 Holyrood 630.00 (a) BOP 590.00 FGS/FGS1 610.00 Blairlomond (a) Bogawantalawa (a) BOPSp PFGS 610.00 570.00 Kirklees Hingalgoda CTC Liddesdale BOPF/BOPFSp 610.00 BM 680.00 (a) Gunawardana BOPF/BOPFSp 610.00 BP 610.00 Luckyland Demodera 'S (a) FBOP/FBOP1 820.00 New Sampath Tea BP 610.00 Delmar (a) Blairlomond FBOPF/FBOPF1 00.008 Morawakkorale BOP1A 590.00 (a) OP/OPA 630.00 BOP1A (a) 580.00 Delmar Ceventa (a), OP1 900.00 Delmar PEK/PEK1 770.00 Delmar LOW GROWNS Pothotuwa BOP (a) 1.180.00 Dellawa BOP a, 1.160.00 BOPSp Kelani 1.200.00 (a) Sisiramba Super ROPF 890.00 BOPFSp 900 00 New Rekadahena (a) 900.00 Golden Garden **BOPFSp** Pothotuwa **FBOP** (a) 1.400.00 FBOP1 Sithaka 1 120 00 FBOPF 1.350.00 Andaradeniva FBOPF 1.350.00 Sihara 1,300.00 FBOPF Ceventa (a) FBOPF 1.300.00 Bulathsinghala Tea FBOPF1 1.180.00 Hidellana FBOPF1 1,080.00 New Vithanakande New Rekadahena FBOPF1 1,040.00 (a) FBOPF1 1,040.00 Balagala BOP1 1,700.00 Pothotuwa (a) New Vithanakande OP1 1,600.00 A.C.U Super OP 820.00 Makandura OPA 1,040.00 Adams View 1,700.00 PEK * 1,550.00 Tea Lanka PEK1 @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price

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	<u>Q1</u> 2021	UANTITY SOLD DURING THE PERIOD 11TH - 16TH OCTOBER 2021		2020
WEEKLY	TODATE		WEEKLY	TODATE
		PRIVATE SALES		
122,969	4,803,892		83,518	3,800,603
		PUBLIC AUCTION		
4,918,784	232,540,543		4,892,442	205,428,866
40.400	4 5 42 520	FORWARD CONTRACTS		404.000
48,480	1,743,530		NIL	181,020
		DIRECT SALES		240.024
NIL	NIL		NIL	319,931
		<u>TOTAL</u>		
5,090,233	239,087,965		4,975,960	209,730,420
		BMF EXCLUDED FROM PRIVATE SALE		
245,291	8,352,795		31,450	7,004,030

PUBLIC AUCTION / GROSS SALE AVERAGES

 $\mathbf{SALE\ NO:}\ 40$

SALE OF: 11TH/ 12TH OCTOBER 2021

		<u>2021</u>					2020		2019			
	WEE	WEEKLY		TODATE		KLY	TOD	ATE	WEE	KLY	TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	541.05	2.73	548.12	2.80	560.47	3.08	542.73	2.96	417.31	2.33	459.61	2.59
Western High Grown	628.87	3.17	599.74	3.06	635.25	3.49	589.74	3.21	475.59	2.66	519.11	2.93
CTC High Grown	566.53	2.85	530.67	2.71	560.03	3.08	541.92	2.95	429.68	2.40	456.53	2.57
High Grown (Summary)	598.76	3.02	583.73	2.98	610.29	3.35	575.21	3.13	461.37	2.58	502.25	2.83
Uva Medium Grown	552.29	2.78	566.10	2.89	593.09	3.26	582.31	3.17	453.81	2.54	489.64	2.76
Western Medium Grown	509.44	2.57	536.21	2.74	560.26	3.08	529.07	2.88	410.17	2.29	453.30	2.56
CTC Medium Grown	483.06	2.43	498.34	2.55	534.00	2.93	496.59	2.71	397.65	2.22	426.32	2.40
Medium Grown (Summary)	524.12	2.64	545.33	2.79	569.42	3.13	545.74	2.97	420.25	2.35	463.28	2.61
Orthodox Low Grown	647.23	3.26	654.34	3.34	686.40	3.77	683.85	3.73	557.98	3.12	582.48	3.28
CTC Low Grown	475.38	2.39	504.57	2.58	507.09	2.79	472.18	2.57	470.42	2.63	425.24	2.40
Low Grown(Summary)	637.83	3.21	646.08	3.30	674.30	3.70	668.23	3.64	551.49	3.08	571.69	3.22
Total	609.85	3.07	615.56	3.15	645.07	3.54	627.88	3.42	513.47	2.87	540.49	3.05

Source: Oanda Exchange Rates

Source: MSL - Averages

	QUANTITY	SOLD A	ND THE	AVER	AGE PR	ICE PEI	R AUC	TION		
		<u>2021</u>			<u>2020</u>		<u>2019</u>			
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	
06TH OCT 2021	1 5.00	594.75	3.00	4.99	635.22	3.46	5.42	505.22	2.81	
12TH OCT 2021	1 4.91	609.85	3.07	4.89	645.03	3.54	5.11	513.51	2.87	

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 18TH OCTOBER 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.50	270.02	1.73	229.32
2020	182.16	234.88	1.71	213.25
2019	179.06	224.83	1.64	196.21

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 11-17 October 2021

Western/Nuwara Eliya Regions

The Western Region reported overcast weather conditions with light showers, whilst dull mornings with light showers and misty conditions were reported in the Nuwara Eliya Region throughout the week. The Department of Meteorology expects strong winds in the Nuwara Eliya Region in the week ahead.

<u>Uva/Udapussellawa Region</u>

Bright weather was reported in both regions throughout the week. Rain is expected in the Uva Region in the week ahead according to the Department of Meteorology.

Low Growns

 $Overcast\ weather\ and\ showery\ conditions\ with\ occasional\ spells\ of\ bright\ weather\ was\ reported\ in\ the\ Low\ Grown\ Region\ throughout\ the\ week.$

Crop Intake

The Western Medium, Nuwara Eliya and Low Grown regions maintained the crop intake, whilst the Western High Region reported a slight increase. A decline in the crop intake was reported in the Uva and Udapussellawa regions.

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SRI LANKA TEA EXPORTS

<u>DESCRIPTION</u>	QUANTITY (kgs)	<u>VALUE</u> <u>Rs.</u>	APPROX.AV.UNIT FOB VALUE PER kg.Rs/Cts
SEPTEMBER 2021			_
Tea In Bulk	10,526,720	7,911,224,368.00	751.54
Tea In Packets	10,696,933	9,061,436,149.00	847.11
Tea In Bags	1,620,615	2,786,601,465.00	1,719.47
Instant Tea	176,688	315,024,082.00	1,782.94
Green Tea	402,546	956,336,632.00	2,375.72
TOTAL	23,423,502	21,030,622,696.00	897.84
SEPTEMBER 2020			
Tea In Bulk	10,872,405	8,175,290,943.00	751.93
Tea In Packets	10,619,751	8,839,799,604.00	832.39
Tea In Bags	2,072,046	2,915,373,223.00	1,407.00
Instant Tea	234,317	310,701,616.00	1,325.99
Green Tea	354,617	851,142,635.00	2,400.17
TOTAL	24,153,136	21,092,308,021.00	873.27
JANUARY/SEPTEMBER 2021			
Tea In Bulk	94,489,148	73,869,714,828.00	781.78
Tea In Packets	93,425,903	81,155,924,692.00	868.67
Tea In Bags	18,138,757	28,815,796,033.00	1,588.63
Instant Tea	2,206,276	3,877,811,685.00	1,757.63
Green Tea	3,379,257	7,579,586,355.00	2,242.97
TOTAL	211,639,341	195,298,833,593.00	922.79
JANUARY/SEPTEMBER 2020			
Tea In Bulk	89,013,612	66,642,649,992.00	748.68
Tea In Packets	87,719,463	71,428,230,136.00	814.28
Tea In Bags	16,429,046	23,400,482,602.00	1,424.34
Instant Tea	2,014,098	2,826,900,726.00	1,403.56
Green Tea	3,119,611	6,251,529,110.00	2,003.95
TOTAL	198,295,830	170,549,792,566.00	860.08

Source : Sri Lanka Customs Statistical Dept.

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MAJOR IMPORTERS OF SRI LANKA TEA JANUARY/SEPTEMBER 2021/2020

COUNTRY	BULK TEA	PACKETED TEA	TEA BAGS	INSTANT TEA	GREEN TEA	TOTAL 2021	TOTAL 2020
IRAQ	3,856,440	24,115,121	113,444		19,492	28,104,497	24,566,017
TURKEY	6,255,411	17,747,497	212,664		33,074	24,248,646	28,940,654
RUSSIA	16,494,843	2,974,035	529,498		383,951	20,382,326	22,511,857
U.A.E.	11,230,715	4,641,977	281,668	321	338,846	16,493,526	5,868,282
IRAN	6,338,721	4,777,558	27,395		11,029	11,154,703	12,211,464
CHINA	9,153,347	1,183,155	201,833	134,640	90,820	10,763,795	8,982,930
LIBYA		9,304,655	22,788		120,012	9,447,455	6,367,097
AZERBAIJAIN	7,991,300	346,489	3,755		8,173	8,349,717	7,827,881
CHILE	5,470,280	140,274	774,130	882	58,592	6,444,157	7,329,876
SYRIA	538,280	5,049,386	680,521		1,281	6,269,468	6,347,549
GERMANY	3,415,610	1,324,064	127,645	48,000	58,545	4,973,864	5,355,634
JAPAN	3,892,174	344,726	689,483	25	4,580	4,930,988	4,315,253
U.S.A.	1,806,560	1,752,834	511,402	78,422	485,743	4,634,962	4,618,602
SAUDI ARABIA	711,692	2,239,294	1,483,418	21,879	98,320	4,554,604	5,148,178
JORDAN	78,080	2,105,936	1,820,310		20,959	4,025,286	3,332,360
TAIWAN	3,245,408	276,585	43,274	32,310	89,685	3,687,262	3,237,756
HONG KONG	2,586,944	415,917	177,529		5,775	3,186,164	2,618,762
UKRAINE	2,291,625	487,129	79,773		269,203	3,127,730	3,482,112
BELGIUM	144,565	2,448,961	81,901	293	8,252	2,683,972	1,761,684
POLAND	913,556	542,496	788,824		112,111	2,356,987	2,139,455
LEBANON	22,502	2,068,600	171,292		9,165	2,271,559	1,825,473
NETHERLANDS (HOLAND)	200,894	1,120,523	529,356	768	183,586	2,035,127	2,278,838
EGYPT	1,158,636	575,767	70,137	1,200	51,436	1,857,175	1,885,061
IRELAND		328	3,695	1,767,462	336	1,771,821	1,518,350
AUSTRALIA	181,903	361,140	1,083,970	6,931	96,489	1,730,433	1,142,655

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MOMBASA/BANGLADESH/MALAWI/KOLKATA/JAKARTA/GUWAHATI /COCHIN AUCTION

Due to the advancement of Tea Auctions in Colombo this week, reports of the above Auction centres were not available at the time of printing this publication.

SRI LANKA TEA CROP

					SEPTEM.	BER 2021/2	2020					
		(in Kgs.)								("Actual"	in Million	Kgs)
ELEVATION	CT	rc	CHANGE	(21-20)	ORTH	ODOX	CHANGE	(21-20)	TO	ΓAL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	362,283	373,243	-0.01	-2.94%	3,618,623	3,750,799	-0.13	-3.52%	3,980,906	4,124,042	-0.14	-3.47%
MEDIUM	614,055	542,300	0.07	13.23%	2,946,375	2,834,624	0.11	3.94%	3,560,430	3,376,924	0.18	5.43%
LOW	918,765	777,550	0.14	18.16%	13,863,330	13,558,861	0.3	2.25%	14,782,095	14,336,411	0.45	3.11%
GREEN TEA									240,592	199,752	0.04	20.45%
T/B Adjustment												
TOTAL	1,895,103	1,693,093	0.2	11.93%	20,428,328	20,144,284	0.28	1.41%	22,564,023	22,037,129	0.53	2.39%
				JA	NUARY/ SE	PTEMBER 2	021/2020					
		(in Kgs.)								("Actual"	in Million	Kgs)
ELEVATION	СТ	TC .	CHANGE	(21-20)	ORTH	ODOX	CHANGE	(21-20)	TO	ΓΑL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	4,490,690	3,821,650	0.67	17.51%	46,080,592	41,101,951	4.98	12.11%	50,571,282	44,923,601	5.65	12.57%
MEDIUM	6,983,205	5,957,762	1.03	17.21%	32,543,584	27,734,403	4.81	17.34%	39,526,789	33,692,165	5.83	17.32%
LOW	8,599,886	7,536,761	1.06	14.11%	133,745,031	113,882,557	19.86	17.44%	142,344,917	121,419,318	20.93	17.23%
GREEN TEA									1,987,196	1,402,888	0.58	41.65%
T/B Adjustment									·			
TOTAL	20,073,781	17,316,173	2.76	15.93%	212,369,207	182,718,911	29.65	16.23%	234,430,184	201,437,972	32.99	16.38%

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	ence +/-
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Sept	21.9	22.0	22.5	232.9	201.4	234.4	-31.5	33.0
Bangladesh	Aug	13.51	11.32	14.39	52.56	45.31	52.15	-7.25	6.84
North India	Aug	157.5	143	153.2	684.5	534.9	631.9	-149.6	97.0
South India	Aug	14.87	16.8	16.4	137	135.9	160.6	-1.1	24.7
Malawi	July	1.3	1.0	1.7	36	32.3	36.3	-3.7	4.0
Кепуа	June	42.4	46.37	43.46	212.6	300.67	274.07	88.07	-26.6

<u>CATALOGUES</u>

SALE NO. 43 SCHEDULED FOR 2ND/3RD NOVEMBER 2021

The Ex Estate catalogue closed on 14th October 2021, excluding violations. The Main sale catalogues too closed on 14th October 2021, excluding violations.

SALE NO. 44 SCHEDULED FOR 9TH/10TH NOVEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 22nd October 2021.

SALE NO. 45 SCHEDULED FOR 16TH/17TH NOVEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 28th October 2021.

The details of teas awaiting sale are given on the last page of this report.

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DETAILS OF TEAS AWAITING SALE

SALE NO: 42 SCHEDULED FOR 26TH/ 27TH OCTOBER 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	ES	
Ex Estate	707	798,498	Leafy	Closed on	07/10/2021	Violations Excluded
High & Medium	1,692	820,781	Semi Leafy	Closed on	07/10/2021	Violations Excluded
Leafy	2,253	957,912	Tippy	Closed on	07/10/2021	Violations Excluded
Semi Leafy	1,880	857,905				
Тірру	2,336	1,180,837	OTHER MAIN S			
Premium Flowery	472	78.119	High & Medium	Closed on	07/10/2021	Violations Excluded
Off Grades	2,322	1,261,798	Dust	Closed on	07/10/2021	Violations Excluded
Dust	588	588,394	Premium Flowery	Closed on	07/10/2021	Violations Excluded
TOTAL	12,250	6,544,244	Off Grades	Closed on	07/10/2021	Violations Excluded
IOIAL	12,230	0,344,244	BOP1A	Closed on	07/10/2021	Violations Excluded
Re-print	1,035	570,858	Ex Estate	Closed on	07/10/2021	Violations Excluded

No of Pkgs : 174,248

CTC : 11,415 Pkgs - 607,603 kgs

 SALE NO. 42 - SALE OF 26TH/27TH OCTOBER 2020
 BUYERS' PROMPT
 : 02/11/2021

 Lots
 : 9,694
 Re-print Lots
 : 391
 SELLERS' PROMPT
 : 03/11/2021

Quantity : 5,128,728 kgs **Re-print Quantity** : 197,299 kgs

SALE NO: 43 SCHEDULED FOR 02ND/ 03RD NOVEMBER 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CA	TALOGUES			
Ex Estate	682	756,328	Leafy	Closed on 14/10/2021 Violations Excluded			
High & Medium	1,545	737,345	Semi Leafy	Closed on 14/10/2021 Violations Excluded			
Leafy	2,389	987,000	Tippy	Closed on 14/10/2021 Violations Excluded			
Semi Leafy	1,837	827,719					
Tippy	2,343	1,159,139	OTHER MAIN SALE CATALOGUES				
Premium Flowery	384	65.428	High & Medium	Closed on 14/10/2021 Violations Excluded			
Off Grades	2,552	1,379,622	Dust	Closed on 14/10/2021 Violations Excluded			
	,		Premium Flowery	Closed on 14/10/2021 Violations Excluded			
Dust	624	586,273	Off Grades	Closed on 14/10/2021 Violations Excluded			
TOTAL	12,356	6,498,854	BOP1A	Closed on 14/10/2021 Violations Excluded			
Re-print	1,873	973,419	Ex Estate	Closed on 14/10/2021 Violations Excluded			

No of Pkgs : 175,806

CTC : 10,355 Pkgs - 554,730 kgs

 SALE NO. 43 - SALE OF 03RD/04TH NOVEMBER 2020
 BUYERS' PROMPT
 : 09/11/2021

 Lots
 : 10,852
 Re-print Lots
 : 433
 SELLERS' PROMPT
 : 10/11/2021

Quantity : 5,895,497 kgs **Re-print Quantity** : 215,307 kgs

SALE NO: 42 SCHEDULED FOR 26TH/27TH OCTOBER 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues		
EX ESTATE	<u>LG Large Lea</u> <u>Leafy/LG Sma</u> Leaf/BOPIA/P	High & Medium/Off Grade/Dust	26TH OCTOBER 2021 Semi Leafy Teas	12.00pm
CTB	JK	LC	Tippy Teas	12.15pm
FW	СТВ	CTB	Leafy Teas	12.30pm
BC AS JK	ЕВ ВС FW	EB JK AS	Main Sale - High & Medium	01.30pm
LC MB EB	MB LC AS	MB FW BC	27TH OCTOBER 2021 Ex-Estate	08.20am
			Premium Flowery BOP1A	10.00am 10.00am
FW - Forbes & W	alker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC	Off Grades	02.00pm
JK - John Keells I	PLC	MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	03.30pm
BC - Bartleet Pro	BC - Bartleet Produce Marketing (Pvt) Ltd LC - Lanka Commodity Brokers (Pvt) Ltd			
EB - Eastern Brok	cers Ltd	CTB - Ceylon Tea Brokers PLC		